RAJESH SETTY

#TH!NKtweet

Bite-sized lessons for a fast paced world!

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Advance Praise

(in alphabetical order)

"Treats for your brain in 140 characters."

@chrisgarrett
Author of ProBlogger

"#Th!nkTweet from @UpbeatNow takes smart, unconventional ideas and reduces them to the essentials. Highly recommended."

@chrisguillebeau
Blogger, The Art of Non-Conformity

"Think Tweets are too short to make you think? Raj's #Th!nkTweet will make you think again!"

@markmcguinness
Blogger, Wishful Thinking blog

"#Th!nkTweet = genius! ...a stellar job Twitter changed my life in 7/07: I see EVERYTHING in tweetable soundbites that adds value to others."

@MariSmith

Social Media Expert, Relationship Marketing Specialist

Dedication

To my long-time hero **Tom Peters** who has made me Th!nk and Th!nk

Again over these years.

Acknowledgments

First, thanks to Twitter for providing the inspiration to write this book.

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To my wife Kavitha and our son Sumukh for providing the love and support needed to continue doing what I want to do.

Why I wrote this book?

It's a 24/7 world out there.		
The success of Twitter has redefined how people pay attention, learn, collaborate and grow.		
It's one Tweet at a time!		
People want to read, learn and grow. But they don't have a lot of time to invest.		
I created the #Th!nkTweet series as a solution!		
Read, learn, think and grow with #Th!nkTweet.		
All the very best!		

Rajesh Setty @UpbeatNow



#Foreword

#Th!nkTweet is a cool little book filled with twinsights, twumor, and twinfluence of Twitter.

@guykawasaki founder of Alltop.com Networking 101 — If your goal is to ALWAYS give to your

network, you will ALWAYS

have enough to give.

2

Networking metric is NOT how you leverage your network but how much you CONTRIBUTE to the network (whatever be the medium.)

You are an "expert" when people who are qualified to make that assessment say so; NOT when you just claim it.

4

If you are the "signal," you don't have to complain about the noise. It's what will amplify your presence.

Mediocre help is everywhere. You can get it for less too.

6

Really good help may not be available even if you pay a premium. You have to earn it.

When you are REALLY good, people compete to work with you, since NOT working with you is a competitive disadvantage.

8

Social Media is about participation which is useless without contributions. So Social Media is all about preparation.

Direction is important. If you're running fast in the wrong direction, you will reach the wrong place — FAST!



If someone can copy your business by copying your actions, then there is a "structural" problem with your business.

11

I know one thing and that is "I don't know everything."

You steal an idea from a friend and you get ONLY one idea. Get that friend engaged and you get a GOLDMINE.

13

"My boss is the problem" is an excuse which is at the same level as "The dog ate my homework."

When it comes to relationships, you hit a home run when you stop keeping score.

16

The challenge is to leverage your PAST to be effective in the PRESENT while laying a foundation for your FUTURE.

You have a "problem" when you don't know the solution. You have a "bigger problem" when you don't know about the problem.

Stress is "trying to control what you know cannot be controlled" and forgetting to "engage in what you CAN control."

18

If people continue to listen to you, it could be that you are entertaining or enlightening. Don't confuse one for the other.

When you TRULY care for someone, his/her concern becomes your concern.

20

Make someone's day EVERYDAY. It costs way less than you think.

If you don't know where you want to go, every place you go seems like a wrong place.

You can't solve the puzzle with only one puzzle piece in your hand.

23

Today is your last chance to do something about tomorrow.

Arrogance is a liability in the clothes of luxury.

25

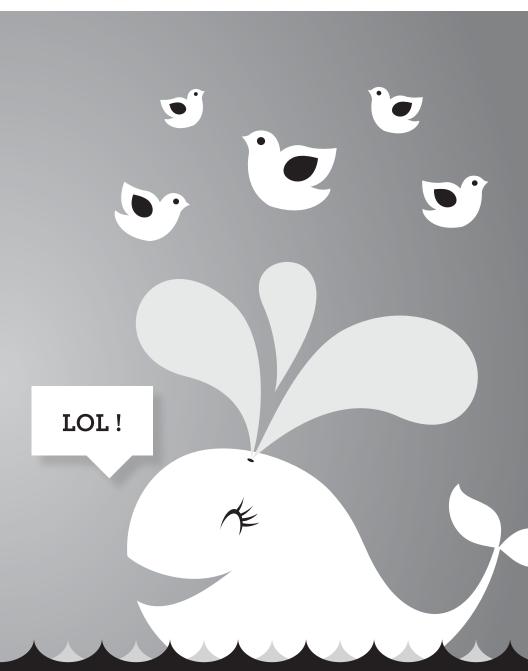
"Who you are" is the lens through which people will read "what you write."

Justifying your addiction is sheer folly.

27

People try to invalidate a rule by stating an exception when exceptions are part of the rule.

One sign of healthy self-esteem is the ability to laugh at oneself.



Do you have any gaps in your organization? If yes, start filling them and you are on your way to becoming a leader.

30

Do you want a bigger slice of the pie? Then start with increasing the size of the pie.